

# CAS SCREENING SERVICES AND RIVERSTONE RECEIVABLES



The profitability of apartment ownership often pivots on how well residents are qualified in advance. CAS Screening Services and Riverstone Receivables (CAS SSRR) enables maximum profitability through its unique services credit screening, and ensures a high rate of recovery for Riverstone Residential Group's accounts receivable. CAS SSRR has historically recovered 38 percent of outstanding debts versus 11-percent recovery rate for debts immediately assigned to third-party collection agencies.

## Credit screening

CAS SSRR's full-service, in-depth screening process identifies the most qualified and responsible residents to ensure long-term tenancies and less bad debt. Why put a third-party company in charge of making decisions on behalf of your property? CAS SSRR employs a trained team of professionals to ensure the acquisition of qualified prospects for your properties. Riverstone Residential Group is our single client and by working in partnership with them, CAS SSRR has a dedicated interest in screening for the best quality of residents.

## First-party accounts receivable

CAS SSRR also administers Riverstone Residential Group's unique, first-party receivable service. With 12 years of experience and a staff of seasoned professionals, we assume bad debt accounts immediately upon move-out. By acting within 24 hours, the team increases urgency to secure the industry's highest payment rates—more than 245 percent better than any third-party collection agency.

We process accounts accurately, immediately resolve disputes and diligently process charges according to the lease agreement. The result is an accurate and timely billing process.

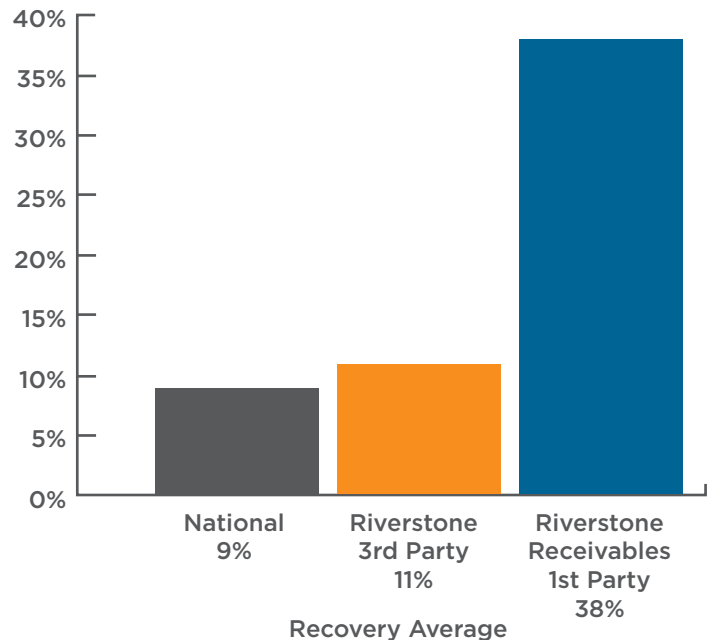
To provide accurate, detailed reporting on the status of bad debts, CAS SSRR keeps data on all accounts indefinitely, including third-party information. This data also allows us to identify credit risks with future applicants by feeding the information back into the screening process.

Our tracking system quickly accounts for debt and eliminates the need for property managers to track and recover outstanding debts. Ultimately, managers have time to focus on residents' needs and to build their community.

After all, exceptional service to clients, prospective residents and existing residents is the top priority.

For more information, contact Mark Stringer at 425.275.5361 or [mstringer@riverstoneres.com](mailto:mstringer@riverstoneres.com).

## Receivables Recovery Comparison



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